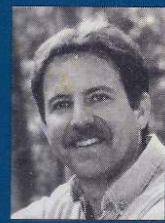


# SIX FIGURE INCOME

The Home Business Revolution's Greatest Entrepreneurs!

Luck is not chance -  
It's *toil* -  
Fortune's expensive smile  
Is *earned* -

- Emily Dickinson



**Brian Biro**  
\$112,000/mo. Pg. 2



**Marty Challenger**  
\$53,000/mo. Pg. 4



**Tracy Dieterich**  
\$36,000/mo. Pg. 6



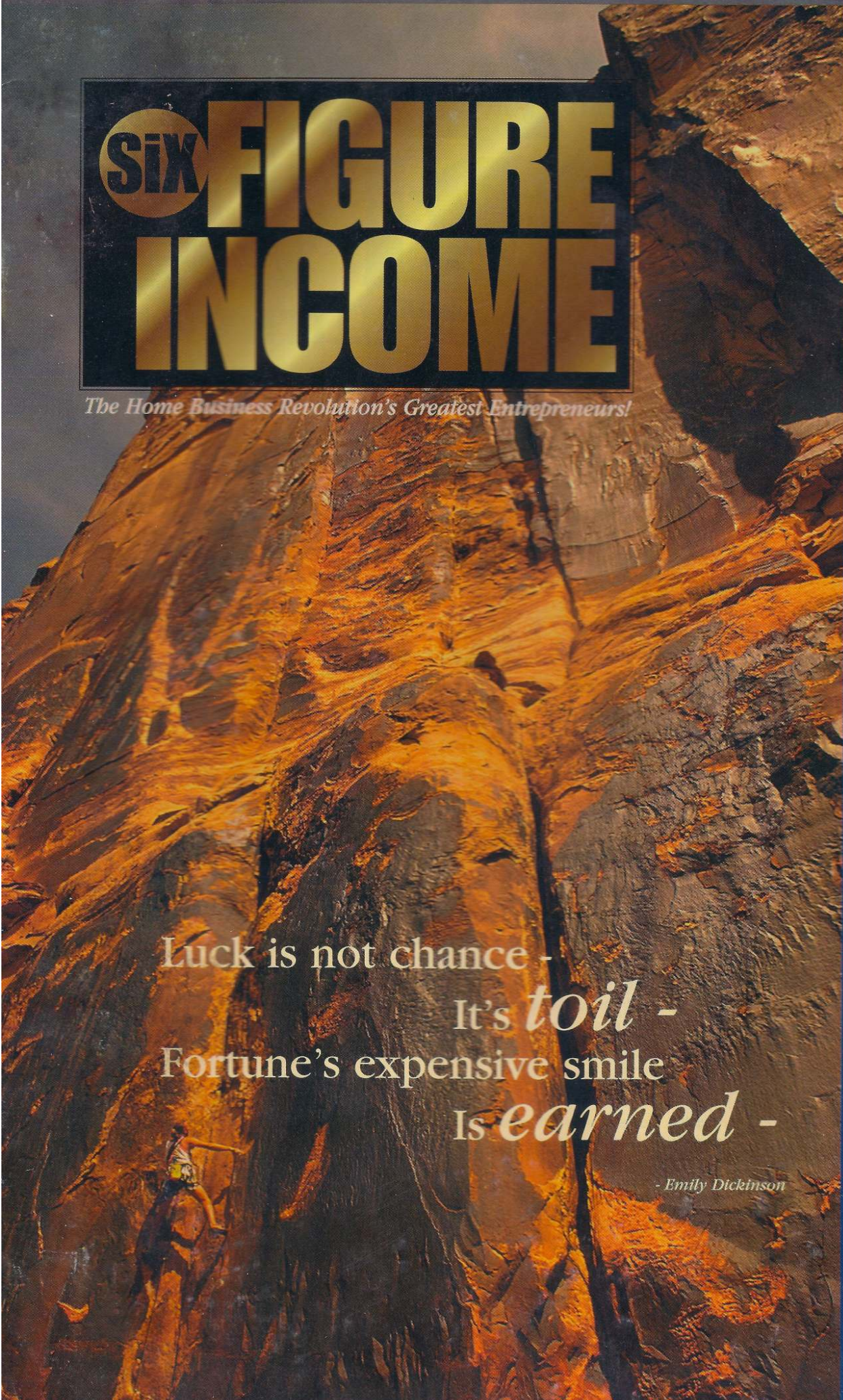
**Tony Kent**  
\$98,000/mo. Pg. 8

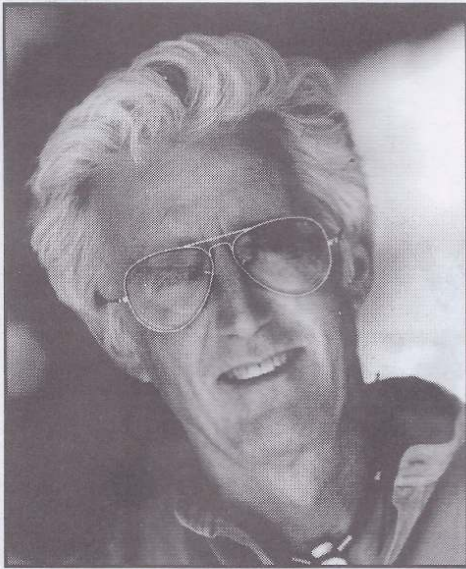


**Trevor Levine**  
\$21,000/mo. Pg. 10



**Jim McAfee**  
\$65,000/mo. Pg. 12





**Age:** 56

**Family:** Jessica, 22; Jason, 21; Justin, 14, Tara, 12. Jason and Jessica are the two youngest Double Diamonds in the fifteen-year history of Cell Tech.

**Highest Education:** One semester of college (Yale).

**Year started business:** 1995.

**Type of business:** Network marketing.

**Market:** Anyone looking for hope, health and freedom.

**Number of employees :** 4

**Best month (gross revenues):** Very close to six figures.

**Hours worked per week during start-up:** Every waking hour during hyper growth. "Many of my downline said they could never do as much as I did, but when my income climbed so steadily many regretted later to have not put in the time."

**Hours worked per week now:** Tony says that depends on what you consider your business. He spends every waking hour developing himself, and all of this comes to manifestation in his business. He believes it is more about being, than doing, which is why we are called human beings and not human doings. He has been focusing the last year or two on writing a book and developing his seminar business. The next few months he is returning to focus directly on building again. He has decided to start building a second downline with a new company.

**Favorite business magazines:** *Upline*, *Success Magazine*, *Entrepreneur*

**Favorite business books and authors:** The Koran, Wallace B. Wattles, Deepak Chopra.

**Relaxes by:** Living life fully.

**Keeps in shape physically by:** He just put in a lap pool and plans to swim every day.

**Favorite part of business:** Helping people to help themselves.

**Least favorite part of business:** If there is ever something he doesn't like to do he hires someone to do it that is good at it.

**Companies admired:** Amway for forging the way.

**Favorite quotes:**

"Nothing so affects the life of a child as a parent's unfulfilled life." (*Jung*).

"The love you give is the love you get." (*Sidi Sheik Mohammed al-Jamal ar-Rifa'i*).

"You can't build a business bigger than yourself." (*Tony Kent*).

**Contact Tony at:** 505-982-2882

## Photographer Finds Magic in Network Marketing

BY JAN WALLEN

Tony Kent started out as a fashion photographer in Paris. He credits this experience with teaching him about the benefits of personal responsibility. Today he is using that knowledge to help others achieve personal growth and independence.

Along the way, he has earned many honors including Cell Tech Double Diamond, Relay 2000 Trainer, and Chairman of Cell Tech Solution Projects Team, a program which helps feed malnourished people throughout the world. He is also an author, has created audio and video tapes, and has created numerous tapes and other building tools for helping others become successful in network marketing. In addition, he has created *Magical Moments* which

is a one man stage show using magic as a metaphor. The theme is about creating magic in our lives.

After beginning in network marketing, he continued to reinvest his checks, and began to turn a profit after about six months. He still invests heavily in lead programs for his downline. He runs ad co-ops and is diversifying more and more. Tony says, "I absolutely love mixing warm and cold markets."

Even though he has always been in business for himself, Tony says he likes network marketing because it leaves him free to create his own destiny.

Some of his publications include *Walking in Awareness*, a book about personal growth and transformation through network marketing;

and *Paths of Power*, a video/audio program containing the material from his all-day seminars. He is also the author of a workbook on reaching your company's first serious level including recommended daily activities and necessary generic tools; a tape, *The History and Truths of Network Marketing*; as well as a booklet which summarizes his seminars, *Paths of Power*.

While his may sound like a magical, storybook story, Tony Kent is very real indeed. And he is committed to helping others succeed in his chosen industry. ■

**To purchase the books/tapes mentioned in this article,**

...call 888-236-2515 or by fax at 505-983-2232 at my web site which is [tonykent.com](http://tonykent.com) where you can read four chapters from my book and sample the audio and video tapes.